



# **Newfoundland Club of America, Inc.**

**Board of Directors  
Teleconference Meeting  
8:00 p.m. Eastern Time  
October 16, 2014**

## **Agenda**

- 1. AKC Delegate's Report (David Helming)**
- 2. Approval of minutes**
  - Minutes of the September 18, 2014 meeting
- 3. President's Report (Pam Saunders)**
- 4. 1<sup>st</sup> Vice-President's Report (Pat Randall)**
- 5. 2<sup>nd</sup> Vice-President's Report (Lynne Anderson-Powell)**
- 6. Recording Secretary's Report (Mary Lou Cuddy)**
  - Prepared the October 16, 2014 agenda packet
  - Report on NCA Applicant vote
  - Correspondence from AKC ReUnite
- 7. Corresponding Secretary's Report (Pam Rubio)**
- 8. Treasurer's Report (Mary L. Price)**
- 9. Committee Reports**
  - Working Dog Committee:
    - The WDC would like to change the requirements for draft and water test records. Now that most records are electronic it does not seem necessary for clubs to send four marked catalogs, two premiums and the exhibitors' entry forms. The committee feels that two marked catalogs, one premium, the record forms, the secretary report and the chair report are sufficient. The committee also wanted to know if it is still necessary to send a marked catalog to the NCA historian as we have been told that they get sent to the AKC archives and are not easily accessible.
  - Rescue Prevention Committee:
    - Quarterly report

- Membership Committee:
  - Request a recommendation for policy regarding late renewals, postage costs and 3<sup>rd</sup> Quarter issue of *Newf Tide*.
- Juniors Committee:
  - Committee response
  - Budget request

## **10. Executive Session**

- Approval of NCA Applicants
- Newf Ambassador Committee

## **11. Unfinished Business**

- Specialty Show Committee:
  - Clarification of the logistics of the “Completion of Title” rosettes presented at National Specialties. (tabled until fall f2f meeting)
  - Concerns regarding the National Specialty Approved Judges List Ballot. (from 9/18/14)
- Health & Longevity Committee:
  - Clarification of a veterinary column in *Newf Tide*. (tabled until the fall f2f meeting)
- Financial Oversight Committee:
  - Review correspondence from two NCA members regarding the dues structure and the increase in international postage for *Newf Tide* and develop recommendations addressing the two issues with a report due to the Board by the September 4, 2014 agenda deadline. (from 6/19/14) (tabled until the fall f2f meeting)
- Discussion Item: A proposed change to the NCA Policy on Dog Aggression. (from the 4/8/14 Annual Membership Meeting) (tabled until fall f2f meeting)
- Discussion Item: Develop criteria for the NCA Good Sportsmanship Award (Maredith Reggie) (from 8/21/14) (tabled until fall f2f meeting)
- Breeders Education / Health & Longevity Committees:
  - Refunds for cancelled seminar at 2014 National Specialty

## **12. New Business**

## **13. Adjournment**

## **14. FYI**

**From:** Greg and Donna [mailto:[nitewater@joplin.com](mailto:nitewater@joplin.com)]  
**Sent:** Thursday, September 18, 2014 4:01 PM  
**To:** 'Lynne Anderson NCA 2nd VP'  
**Subject:** RPC REPORT

Hello Lynne.

Please distribute the report below to the Board as our quarterly report. I have not been diligent about submitting the quarterly reports, but there are usually communications regarding RPC activities, so at this time a report is probably in order.

RPC is developing the content for its online tutorial project, as well as developing ideas about presenting the content. We have 59 items on the topics list, with 9 completed and 14 in-progress. This list will grow as we identify more new buyer questions. We are presently reviewing the input from our 2007 survey of NCA members, on the question of what advice they would provide to new owners.

LifeStages has had over 500 subscribers since its launch on 5/22/13, including some international subscribers. In addition, there have been 65 requests for more information on regional clubs since this question was added to the subscription form in late June. Also, we have received 96 requests for Newf Tide issues since Jan. 1 of this year. We have had a few requests and interest expressed in LifeStages issues for seniors, and would like to address this after the tutorial project is closer to launch. As we are able to directly reach so many new owners with one or more of our efforts, it is our hope to grow the interest that new owners take in the breed, and by extension support the activities of regional clubs and the NCA. We would like to find a way to account for this end result, such as adding a question to the member application about where the applicant first heard of the NCA, but at this time we do not have a metric for this. We believe that the investment made in our committee, both in terms of human support and financing, has been an effective means of allowing us to make significant strides toward meeting our charge.

The RPC would like to express appreciation for the participation of Chris Owen, and welcome new member Kayte Judice.

Respectfully submitted,

Donna Zink

RPC Chair

From: cissy sullivan <blackpawsx12@yahoo.com>  
Sent: Wednesday, October 1, 2014 8:54 AM  
To: Lynne Anderson NCA 2nd VP  
Subject: Re: Request  
Attachments: Jr. Medallion invoice..docx; Proposed 2014-2015 Jrs. Budget.docx

Hi Lynne,

Thank you for the updated information. I appreciate it and will now begin to find two raffle items as we had last year. I will also be able to put into the plans for the actual Jr. Showmanship day and time frame our selling of raffle tickets UP TO thirty minutes prior to the lunch break. Winners then announced during the lunch time 15 mins. prior to Jrs. ring time.

In reference to the medallions:

- \* They are awarded for: Top Jr. Handler in Conformation  
Top Jr. Handler in Jr. Showmanship  
Top Jr. Handler in Obedience.  
Top Jr. Handler in Rally  
Top Jr. Handler in Working Events

They are determined by reviewing all applications and paperwork submitted by the Jr. in regards to PTS. earned, qualifying scores and the rubric set forth by the Jr. Committee two years ago approved by the Board. Please refer to the Application for Jrs. Awards.

\* The newest addition to our awards is the Jr. Member of the Year award, and it's criteria was also approved by the Board and can be viewed in the Application as well.

\* Cost will vary depending on the amount ordered. The estimated amount was placed within the budget submitted in May. \*Amount ordered will also vary. Since I am transitioning out, I thought it MIGHT be wise for me to do this instead of placing it on the NEW chair who has had no prior relationship with the company or history of doing this. We can order enough for each award area to cover 5 years. That would be 5 medallions for each of the five award areas above, or fewer depending on what is approved.

\* The Jr. Member of the Year is ordered EACH AND EVERY YEAR, as it is engraved and needs to be done a month prior to the National event.

\* The amount given out each year varies as well. Some years we do NOT have any submissions for one of the above mentioned areas. We did not have any submissions for the Working Events last year so that particular medallion was not awarded. You can see that it all depends on what the Jrs. submit and what they have actively been involved in throughout the last year.

I hope this answers the questions. If more information is needed please let me know and I will immediately get to work on sending what I can.

One question I have is "Will the Board approve picking up any shipping (if needed) up to \$100. for the grand prize raffle item?"

Do you wish me to place that question on the agenda for October?

I am attaching the medallion order invoice from our last time we ordered. This figure is the one I used when making out the budget for this upcoming year. I am also attaching the proposed budget submitted for the 2014-2015 yr.

Thanks for all the help,  
Cissy.

Don't cry because it's over.  
SMILE because it happened. Dr. Seuss....

Oji 1994-2003, Rekcutee 1994-2006, NEVER far always  
within my Heart.

From: Lynne Anderson NCA 2nd VP <NCABoD2ndVP@live.com>  
To: 'cissy sullivan' <blackpawsx12@yahoo.com>  
Sent: Wednesday, October 1, 2014 5:56 AM  
Subject: RE: Request

Sorry for not getting back to you sooner. It has been a very busy month for me. The scheduling of the Juniors Competition will be formally changed in our National Specialty Guidelines so it is held immediately after the lunch break and just before they resume judging BOB class. The Board also approved the JRs having the raffle.

The Board had some questions about the medallions before approving the purchase: Please remind us who will they be awarded to and how will this be determined. How much will each cost and the total order cost? How many will you be ordering? How many per year will you need?

Lynne

Lynne Anderson-Powell  
NCA 2nd Vice President  
(518) 843-9892  
358 Swart Hill Road  
Amsterdam, NY 12010

<http://www.ncanewfs.org/index.shtml>

# AWARDS By KAYDAN

221 Depot Street  
 Antioch, IL 60002  
 (877) 438-8024/Fax (847)  
 395-7150

## Invoice

DATE	INVOICE #
2/8/2013	14924

BILL TO
Newfoundland Club of America Attn: Cissy Sullivan (815) 568-2664 blackpawsx12@yahoo.com Antioch, IL 60002

SHIP TO

P.O. NO.	TERMS	DUE DATE	REP	SHIP DATE	SHIP VIA
Cissy Sulliv...	Net	2/8/2013	KI	2/8/2013	Will Call

QTY	CATALOG	DESCRIPTION	UNIT PRICE	AMOUNT
30	Custom	Custom Medals to have Copy Screened on White 2" Discs Mounted to a HR905 Gold Toned Medal with a Purple/Gold Neck Ribbon	3.25	97.50T
30		Screen Charge on a Above Medals-non taxable	3.25	97.50
3	GBX21	Rosewood Gift Box with Gold Toned Metal Plate	12.50	37.50T
3		Plates Personalized for Above Gift Boxes	3.00	9.00T
1	TAC47BU	Acrylic Award	23.00	23.00T
1		Laser Engraving Charge for Above Acrylic Award	12.00	12.00
		Sales Tax	7.00%	11.69

We now accept VISA, MASTERCARD, AND AMERICAN EXPRESS	<b>Total</b>	<b>\$288.19</b>
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Proposed 2014-2015 NCA Juniors Budget

Submitted by: Cissy Sullivan Junior Chair

Dear NCA Board of Directors,

I would like to submit the following which is the BEST estimate that I can provide.

Printing and supplies: \$500.

Stipends for Eukanuba and Westminster: Total: \$2400.

4 for Eukanuba \*2 for conformation, 2 for obedience \$1600.

2 for Westminster\* \$400 per= \$800.

Jr. Member of the Year trophy: \$50.

Yearly cost of presentation award boxes and engraved plates: \$15.50 per box and engraved plate, will need possibly 6: \$93.

New logo medallions: Custom Medals with new logo on 2" white discs mounted to gold tone medal with purple and gold neck ribbon \$ 3.50 per: ordering 10 for each category. Total cost: \$210.

Screen charge to set up: \$210.

National expense: This amount will cover Pizza party, beverages, paper goods, dessert, (Unless these things are donated by the host club) ring favors, gift cards for incentive prizes, welcome bags and contents, grand prize and reserve grand prize: \$500.

This 2014 year we were blessed to receive generous donations for the National items.

- Pizza party expense was donated by host club \$120.
- Craft items, misc. supplies, welcome bag items, for kids and new banner donated by an anonymous Board Member \$250.
- Half of the cost of the Jr. Buttons donated by an anonymous Board Member \$80.
- Gift cards \$100 donation by Dona Austin
- Grooming tote with products, two custom show leads (given to the Westminster Jrs.), grooming scissors donated by Susan Wagner.
- Custom Congratulatory Cards included with awards donated by Ellen Lamke.
- Custom embroidered drool towels donated by Michelle Alpern.
- Our two raffle items donated by Pam and Marc Saunders and Doug and Cindy Savory.
- Additional reserve winner leads donated by Donna Thibault.

- Two photo sessions, selected photos made into one 16x20 canvas portrait and one 16x20 photo print donated by me.

I wanted to acknowledge all of these terrific donations but also show the Board that IF these types of donations do not filter in the amount of \$500 to cover items needed for the National is not a huge amount. In fact IF \$500 is the ceiling amount we could get I will definitely need to cut back on some things.

In Summary:

\$500. \* Printing, mailing, supplies

\$2400. \* Stipends

\$50. \* Jr. Member Trophy

\$93. \* Presentation boxes and engraved plates

\$210 \* New Medallions (10 of each category) 60 in total with neck ribbons ( There could be a price increase when ordering during the new year of 2015 this price was the most current I could get.)

\$210. \* Screen charge set up for Medallions

\$500. \* National Jr. Party and incentive prizes

Total: \$3963.00

Respectfully Submitted,

Cissy Sullivan Jr. Chair.